



Title: METHOD AND SYSTEM FOR SELECTING OPTIMAL COMMODITIES
BASED UPON BUSINESS PROFILE AND PREFERENCES

Inventor: Scott Andrew Snyder
Docket No.: 08202/1200001-US2
Serial No. 09/611,958
"REPLACEMENT SHEET"

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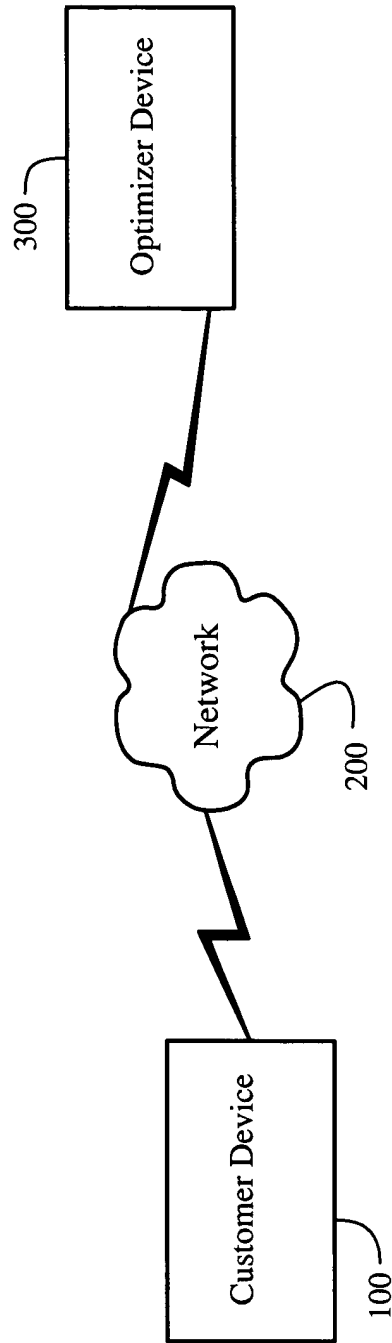
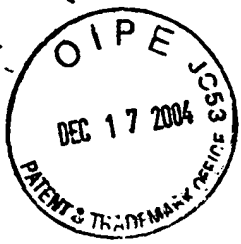


Figure 1



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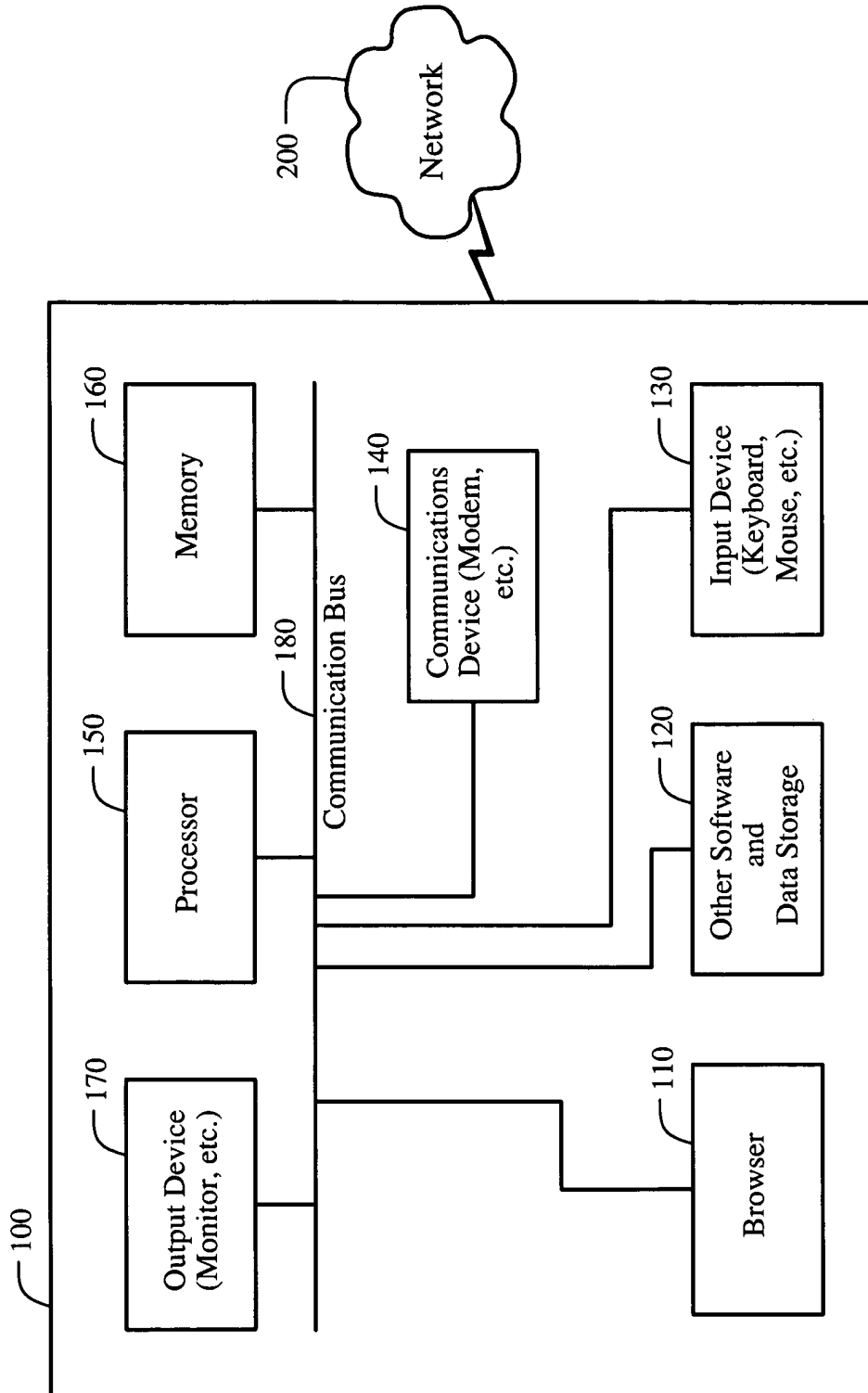


Figure 2



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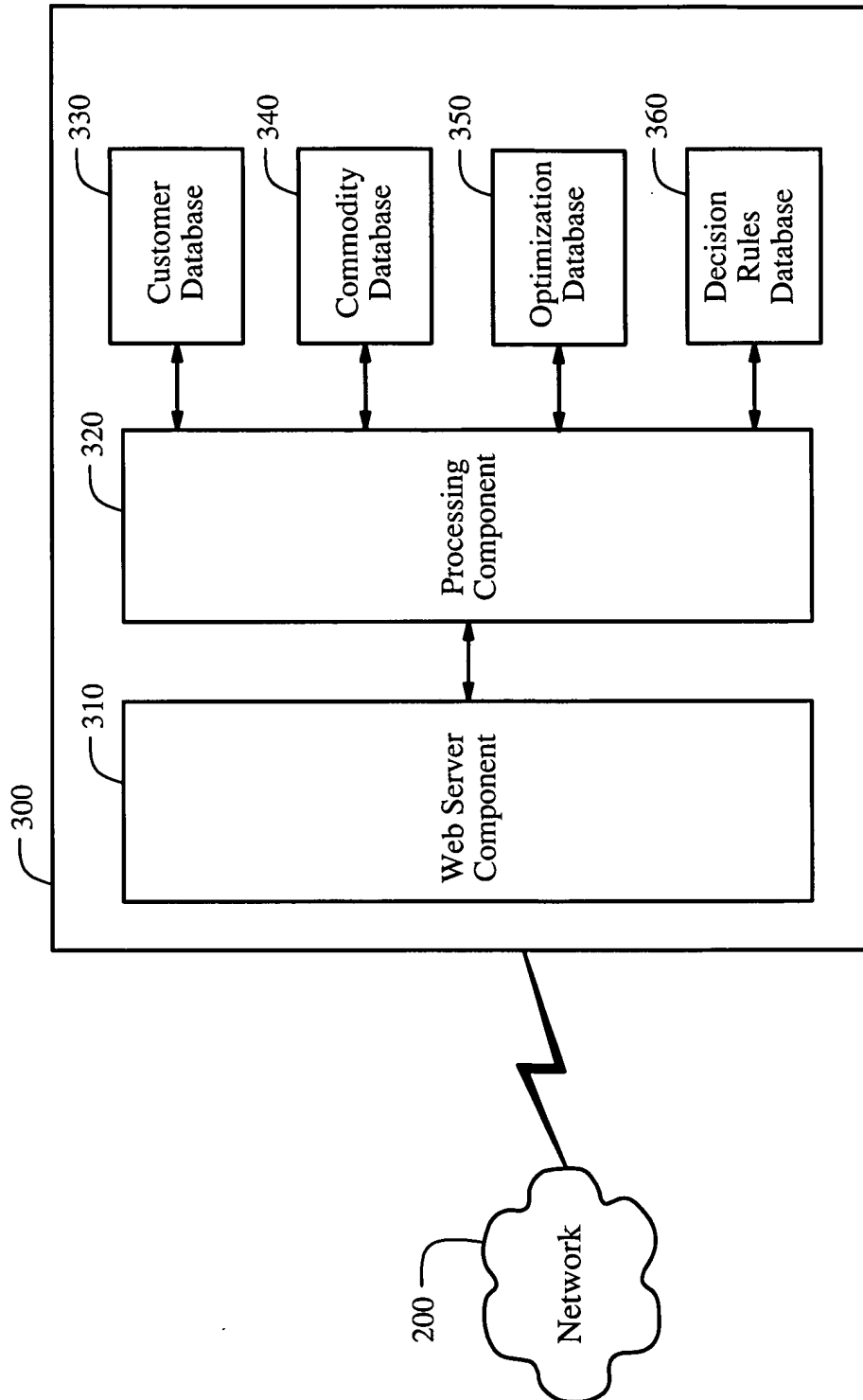
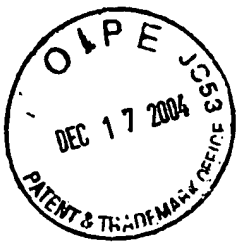


Figure 3



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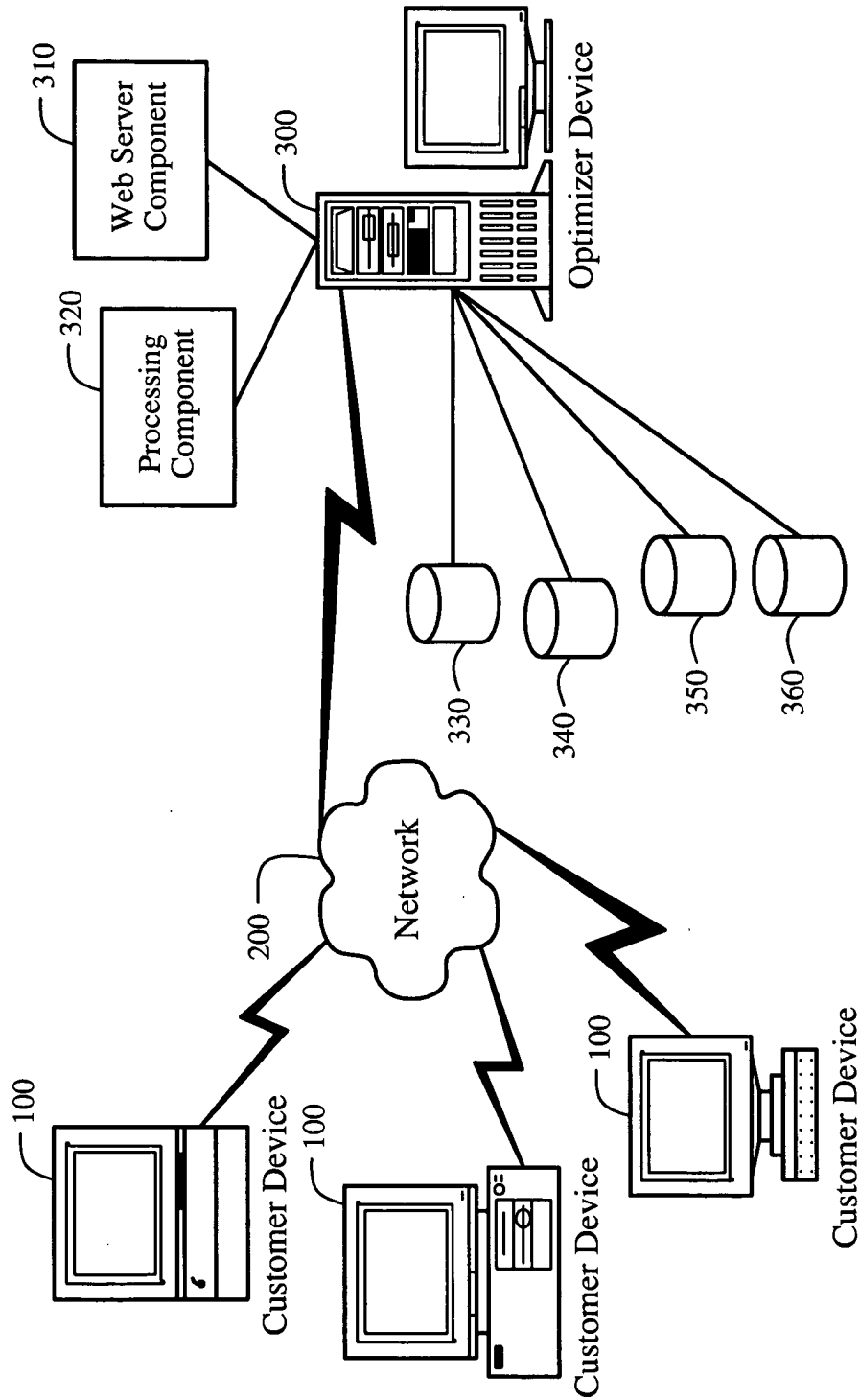


Figure 4



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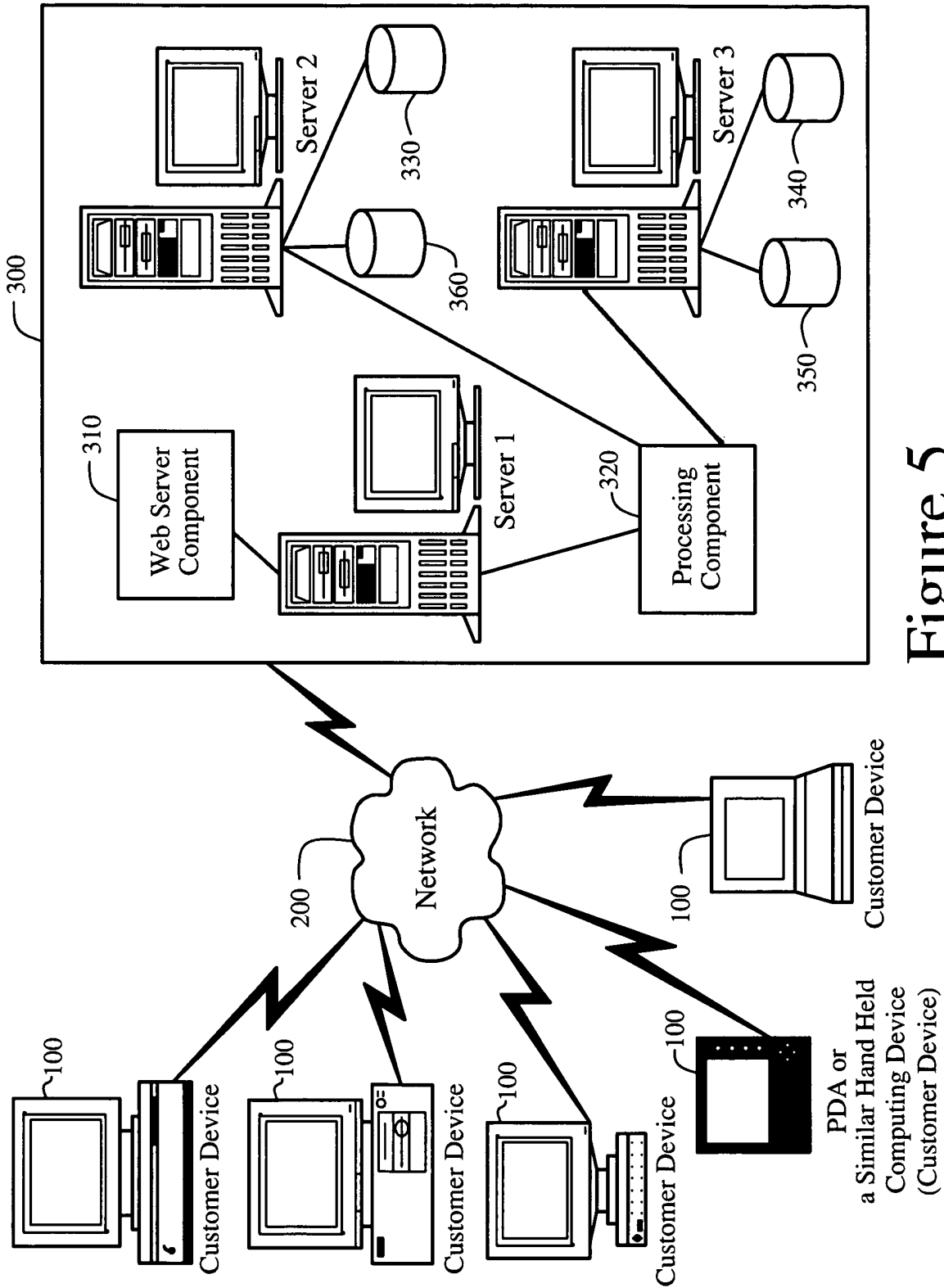


Figure 5



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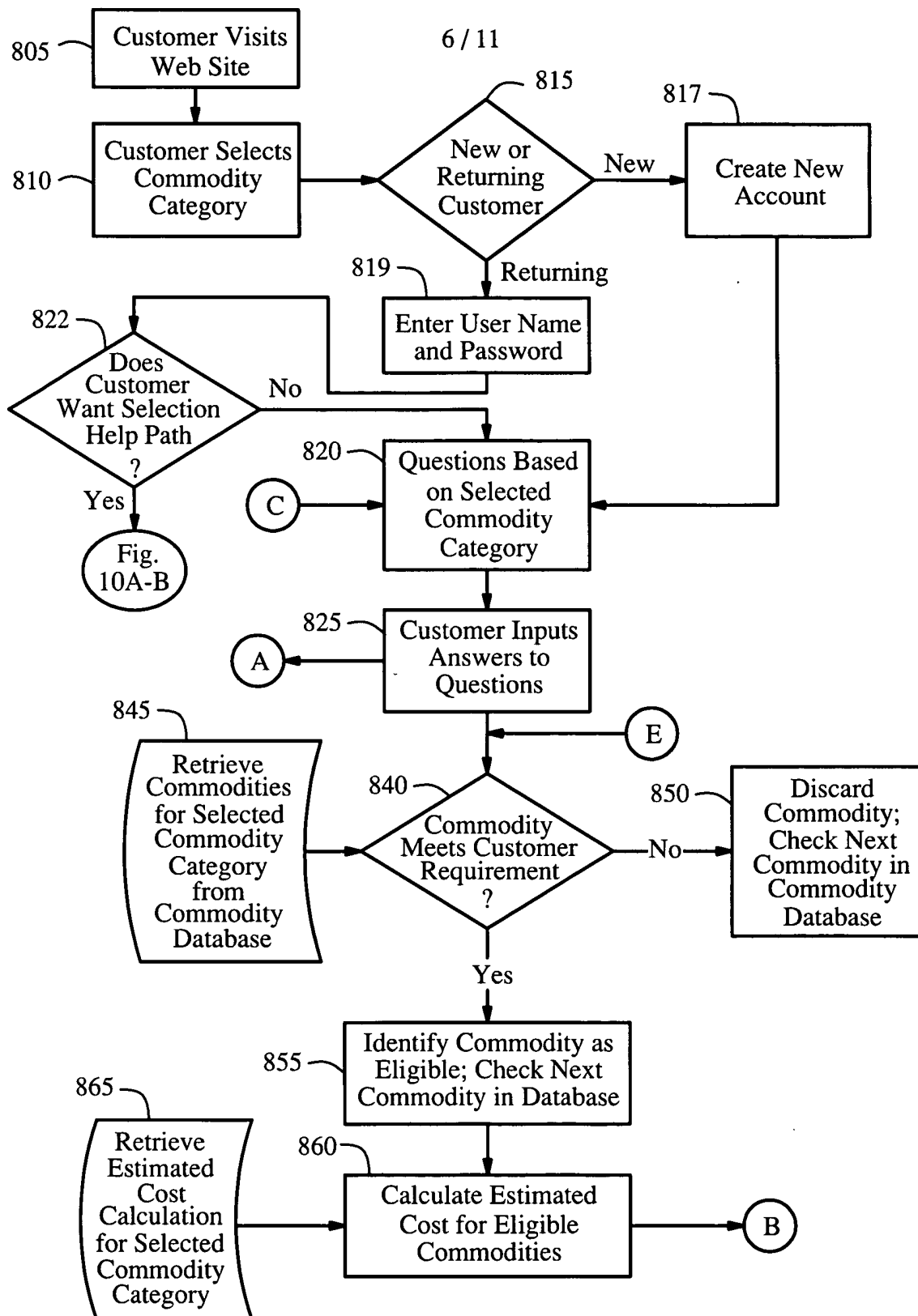


Figure 6



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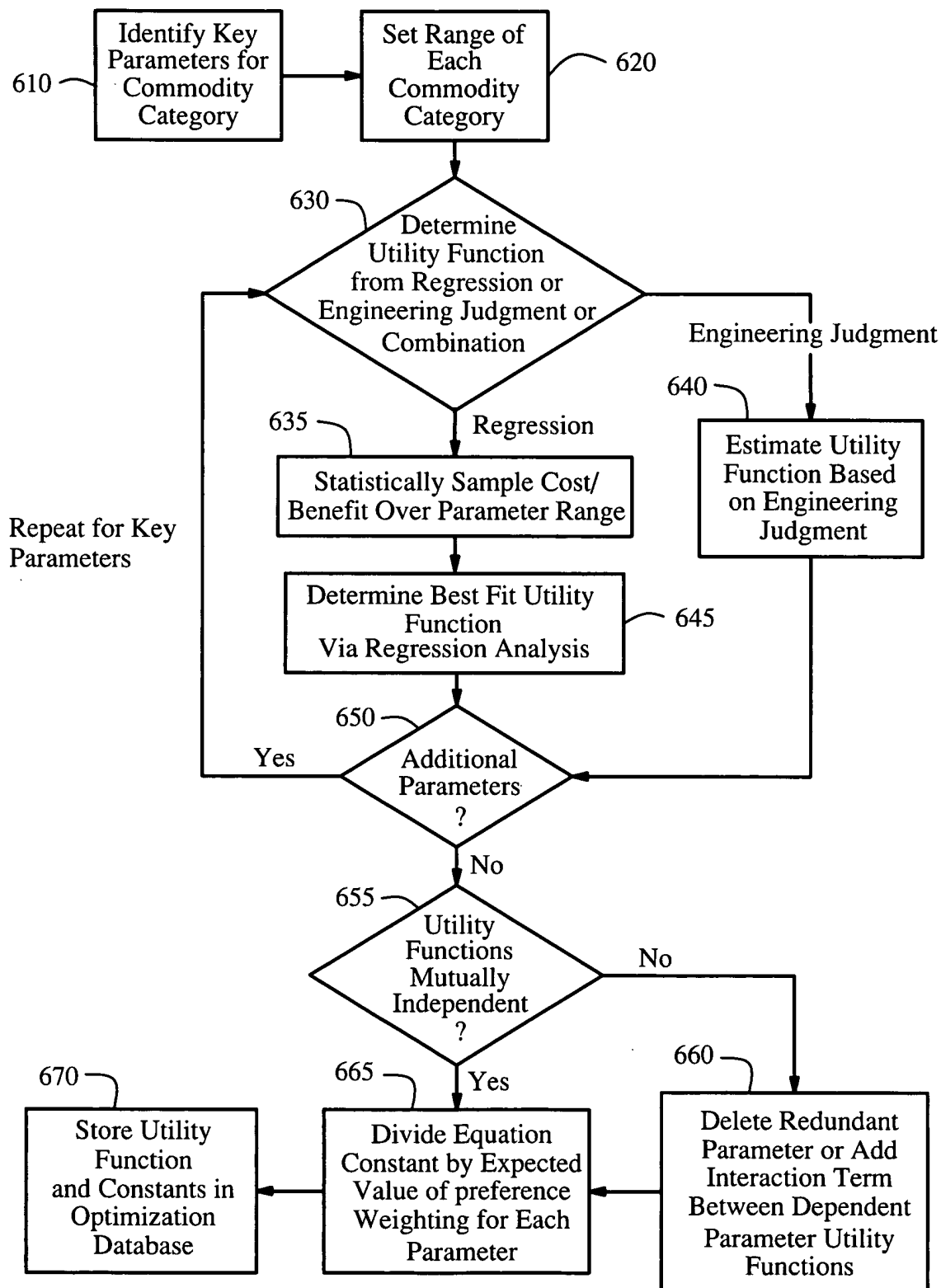


Figure 7



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Internet survey

- 1) Compared to an ISP (ISP) that ranked average in a national quality survey (where quality represents content, customer service and reliability), how much more or less would you expect to pay (\$/month) for a ISP that:
 - ranked in the top 20% nationally ____
 - ranked 10-30% above average nationally ____
 - ranked 10-30% below average nationally ____
 - ranked in the bottom 20% nationally ____
- 2) Assuming you currently connect to the Internet by dialing up through your phone line (56K Modem), how much more would you be willing to pay (\$/month) for a connection that:
 - downloads content from the web 2 times faster ____
 - downloads content from the web 10 times faster ____
 - downloads content from the web 20 times faster ____
 - downloads content from the web 100 times faster ____
- 3) How much of this additional premium from 3) would you be willing to pay as a one time up front cost (\$ for equipment, installation, activation, etc.) for a connection that:
 - downloads content from the web 2 times faster ____
 - downloads content from the web 10 times faster ____
 - downloads content from the web 20 times faster ____
 - downloads content from the web 100 times faster ____
- 4) Assuming you currently have one email account through your current ISP, how much more would you be willing to pay (\$/month) for:
 - 1 additional EMAIL accounts ____
 - 2 additional EMAIL accounts ____
 - 5 additional EMAIL accounts ____
 - 10 additional EMAIL accounts ____
- 5) Assuming you currently do not have any personal disk storage space (for file storage and personal web-sites) through your current ISP, how much more would you be willing to pay (\$/month) for:
 - 1 Mbyte of disk storage space (store 10 content rich web pages, or a video clip) ____
 - 2 Mbytes of disk storage ____
 - 3 Mbytes of disk storage ____
 - 5 Mbytes of disk storage ____
 - 10 Mbytes of disk storage ____
- 6) Compared to a ISP that required no time commitment for a contract to provide Internet service, how much less (\$/month) would you expect to pay for a plan that requires a:
 - 3 month commitment ____
 - 6 month commitment ____
 - 1 year commitment ____
 - 2 year commitment ____

Figure 8



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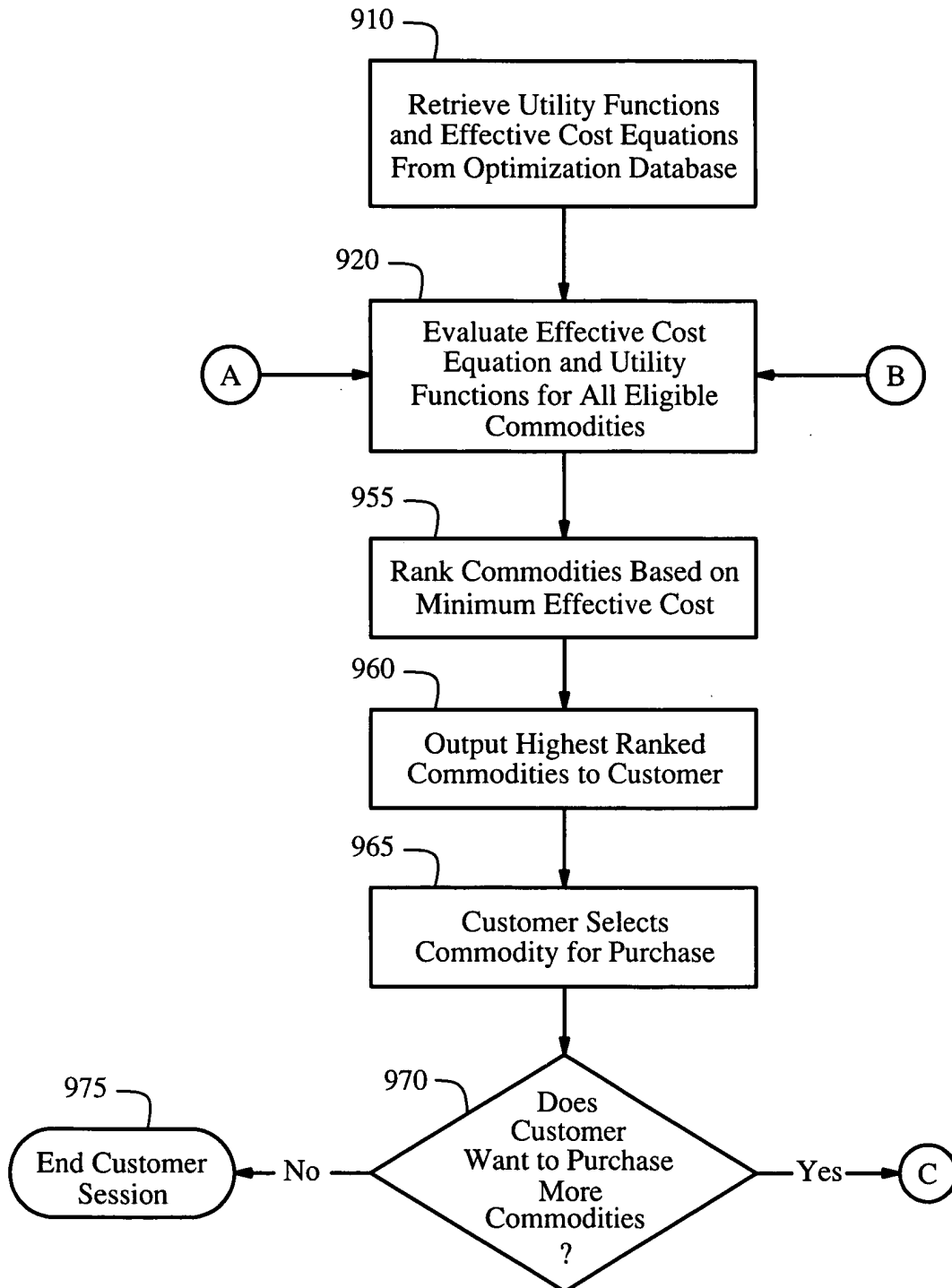


Figure 9



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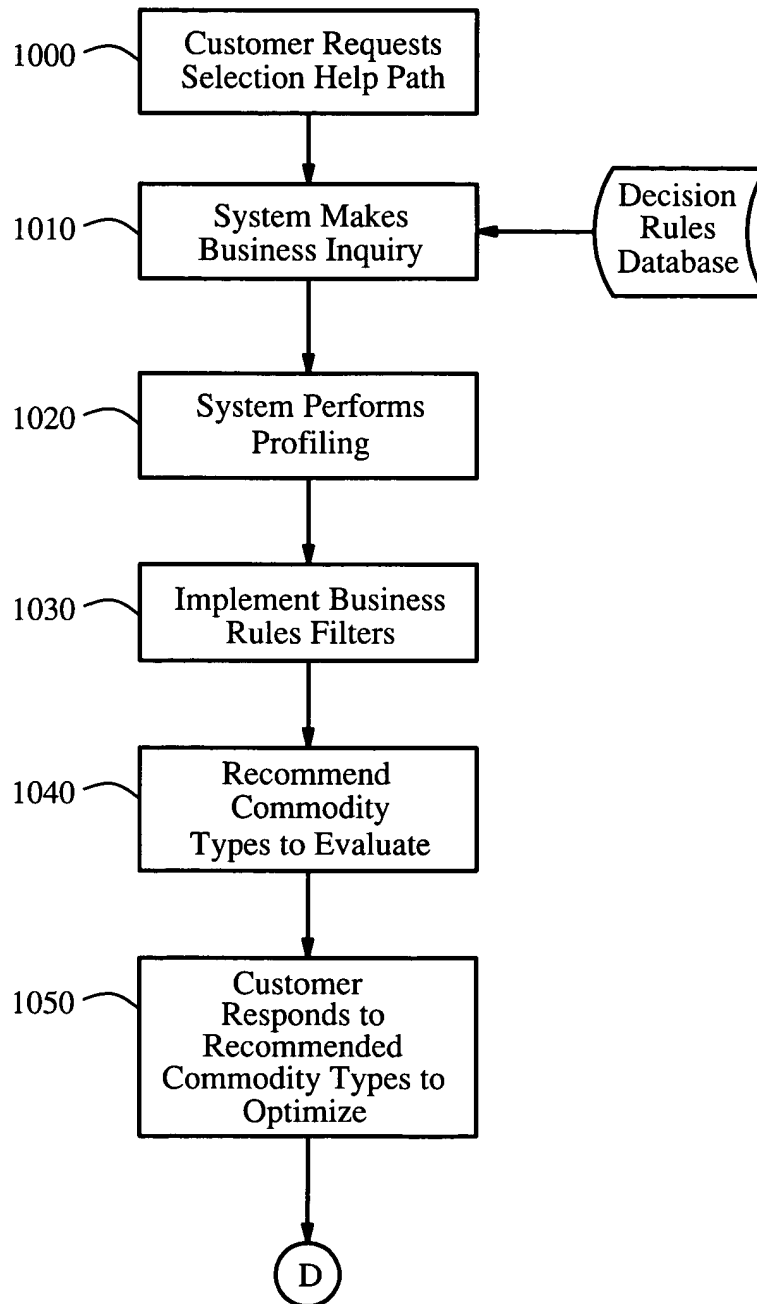


Figure 10A



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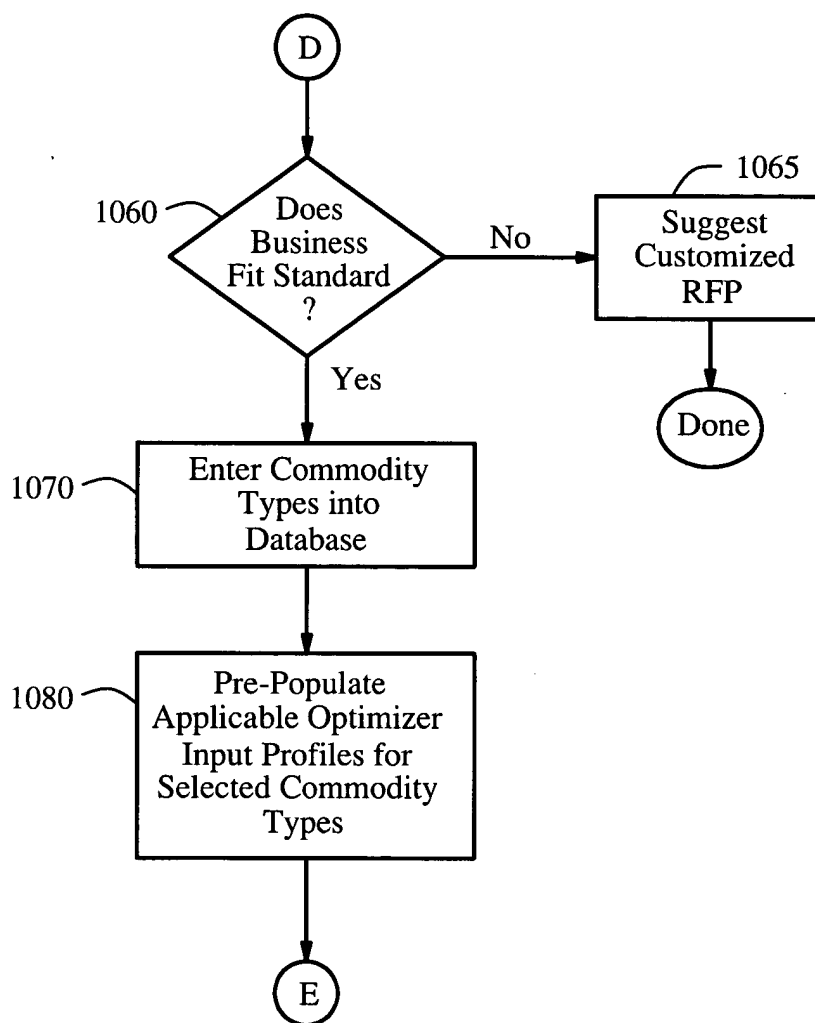


Figure 10B